Funding opportunities in e-mobility

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InfraCo Africa is part of the Private Infrastructure Development Group (PIDG), specialized in early-stage project development capital and expertise.

PIDG is an innovative finance organisation funded by the governments of the UK, the Netherlands, Switzerland, Australia, Sweden, Germany and the IFC.
Introducing InfraCo Africa

Success requires risk capital, patience and expertise. InfraCo Africa are unique in providing all three.

- InfraCo Africa has invested **US$165m**
- Supporting **23 projects and businesses**
- Investing to scale up businesses and pilot new solutions
- Mobilising **US$1.2bn**
- Ensuring that the highest standards are met
- Developing **14 early-stage projects to financial close**
- Providing expert oversight
- Creating **~5,500 jobs**
- Benefiting **>8.5m people**
- Working across multiple sectors
- Recovering and reinvesting our spend

InfraCo AFRICA
Phases for e-Mobility investments

**Proof of Concept - Seed & Grants**
- Business Model development
- Technical development
- Software development
- R&D

**Pilot - Grants & Equity**
- First few vehicles are piloted
- Test and improvement of business model
- Lots of R&D and improvements on technical and software
- Regulatory discussions

**Scale-up - Blended finance**
- Proven business model
- Improvement of technology
- Clearer regulations
- Collaboration within the value chain

**Regional Expansion**
Key drivers for Investors

1. Technology – fleet and charging infrastructure
2. Business Models
   • Business viability and affordability
3. Company Valuation
4. Regulation advancement
5. Impact on communities
6. Scalability and replicability
EkoRent - Kenya

- EkoRent Africa, NopeaRide is the first 100% electric taxi-hailing service in SSA.
- InfraCo Africa invested €1m in the company
- Grow NopeaRide Electric Vehicles fleet from 30 to 100
- Expansion of the required charging infrastructure across the city.
- Model is **scalable, replicable** and will eventually attract private investors
Zembo - Uganda

- InfraCo Africa has invested **€2.5m** in the company in collaboration with DoB Equity and Mobility 54
- Support the growth of the company’s electric motorcycle business in the capital, Kampala from 200 to **2000** e-bikes.
- Battery swapping model ensures **affordability** for drivers
- The project will increase the number of **charging stations** to >60
- **Assembly** in-country creating jobs

- InfraCo Africa is looking at other players in SSA for investment;
  - e-bodas
  - e-rickshaws
  - e-vehicles
  - e-buses
  - e-boats
Thank you

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